ENTRAL PENN ISINESS TOURNAL



May 23, 2014 · Vol. 30 · No. 22 · \$2 www.CPB1.com

Inside



Everything to grain - Spelt farmers grow business. Page 3

Healthy pace -WellSpan Health's new leader, Dr. Kevin Mosser, is staying busy. Page 3



Inside Business

BUSINESS LAW AND ACCOUNTING

Under fire - Corporate attorneyclient privilege battle moves through court system. Page 13

Changing times - Pennsylvania's gay marriage judicial ruling likely to affect businesses. Page 13

Behind the list - In this week's

0&A, meet Alexandra Chiaruttini, partner and environmental practice group chairwoman with Stock and Leader.



The lists - Law firms, page 23; CPAs, page 25.

THIS WEEK ONLINE

Miss our Construction & Real Estate report? Read it online. Visit w

CPBJ.com and click "Special Editions" in menu bar.



CUMBERLAND COUNTY



NEWEST HOSPITAL, BY THE NUMBE

VISION 2017

The new hospital is just one step toward PinnacleHealth's goal of having its services in easy proximity to residents of Cumberland, Dauphin and Perry counties. Other steps include adding three

patient floors at its Community General Osteopathic Hospital and, at Harrisburg Hospital, adding a cardiothoracic intensive care unit and converting to private rooms.

What	Within minutes of residents		
Primary care physicians	10		
Outpatient	20		

facilities Emergency departments BY HEATHER STALIFFER | heathers@cpbi.com

ith an opening date of May 19. West Shore Hospital is officially the newest health care facility in the area

Part of the Harrisburg-based PinnacleHealth System, it is located at 1995 Technology Parkway in Hampden Township, Cumberland County, near PinnacleHealth's Fredricksen Outpatient Center.

Highlights of the hospital's design include copious natural light, bathrooms designed to reduce the risk of falls, and a digital whiteboard in each room so providers can inform and update patients about their care while minimizing disruptions.

CONTEXT Existing hospitals	Licensed beds	Beds set up and staffed	Most recent yearly admissions	Most recent percentage of hospital stays by all Cumberland County residents
Cumberland County: Carlisle Regional Medical Center	165	95	4,713	13.5
Cumberland County: Holy Spirit Hospital	315	294	15,928	32.7
Dauphin County: PinnacleHealth general acute-care hospitals	609	590	31,396	26.2

TIMFLINE

PAST: The last hospital to open in the area was the \$207 million Penn State Hershey Children's Hospital in January 2013. It has six stories and 72 inpatient rooms and is right beside Penn State Hershey Medical Center in Dauphin County.

FUTURE: The 100-bed Memorial Hospital in York was acquired by Community Health Systems Inc. in 2012, and the sale agreement included a commitment to build a replacement hospital in West Manchester Township on the site of a former golf course near Route 30. At the time, construction was slated to begin sometime this year, but according to township officials, no preliminary plans have been submitted yet, and there has not been any action on the project for months.

MAJOR PLAYERS

These companies did significant work on the new hospital: Stantec Architecture & Engineering LLC. Quandel

Construction Group, Dawood Engineering Inc. and Medeguip International



NEW HOSPITAL STATS

Perimeter of walking trail in miles: 1 Years in development: 2 Sculptors who created pieces for the

hospital: 2

Heart labs: 3 Stories: 5

Operating rooms: 7 Rooms in intensive-care unit: 12

Rooms in emergency department: 18 Feet tall from basement to top of building: 100

Private rooms: 108

Total cost in millions: 120 Electrical wire, in miles: 340

New health care jobs by 2017: 500 Individual pieces of duct work in the

HVAC system: 7,000 Square feet of ceiling tiles: 179,000

Square feet: 188,000 Square feet of drywall: 892,950

Two sides to the Marketplace Fairness Act: an examination

BY MICHAEL SADOWSKI michaels@cpbj.com

John Moesta thought he did everything right.

The Hampden Township businessman used \$75,000 of his own money to build his e-commerce company Dull Knife Terminator Inc. from about \$30,000 in sales in its 2010 opening year to more than \$1 million in sales in

2013. Through the first four months of 2014, he's on track for \$1.2 million in sales this year.

ONLINE Video: Dull Knife Terminator Inc. www.CPBJ.com

As promising as that sounds, the Marketplace Fairness Act of 2013 could put him out of business.

"I'll fold immediately" if the law passes through U.S. Congress, he said. "I know I can't do what they're telling me I'll have to do."

Moesta and about 40 other small. e-commerce businesses stormed Washington, D.C., in late April to make

sure lawmakers knew exactly how the proposed law, which passed through the Senate in 2013, would affect them.

The Marketplace Fairness Act would require customers of e-commerce businesses to pay local and state sales tax on their purchases. E-commerce

please see FAIRNESS, page 4

FEATURES INDEX

•
2
ô
3
9
)
1
ô
)
1



IS YOUR COMPANY ONE OF THE BEST PLACES TO WORK IN PA?

Best Places to Work in PA is an awards program, a world-class survey and a human-resources tool. Register your company at www.CPBJ.com/events REGISTRATION DEADLINE: FRIDAY, JUNE 6